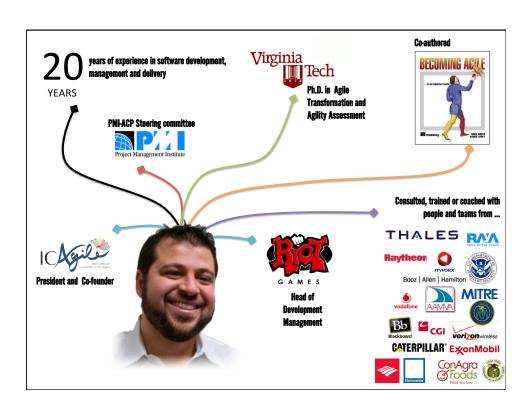
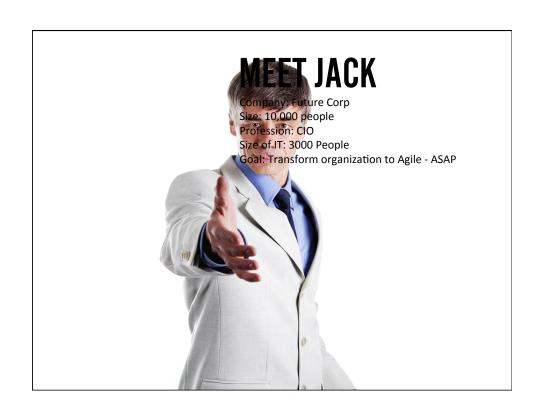
THE SECRET TO ACHIEVING SUSTAINABLE AGILITY AT SCALE











MEET JACK

Company: Future Corp Size: 10,000 people Profession: CIO Size of IT: 3000 People

Goal: Transform organization to Agile - ASAP

Plan: Something like this

- 1. Start training across IT probably on Scrum
- 2. Picked a star, Stacy, in the IT organization and put her in charge of the transformation in addition to her day job.
- Two pilot projects were launched successfully (doing Scrum)!
- Memo from the CIO that says we're moving to an agile/scrum process for all IT projects by the end of the year.
- 5. The plan is to launch five pilots/teams every quarter.
- The CIO is meeting monthly with Stacy to track the number of projects who are adopting the agile process.
- 7. Stacy is procuring an agile tool to help teams be consistent in their agile process.



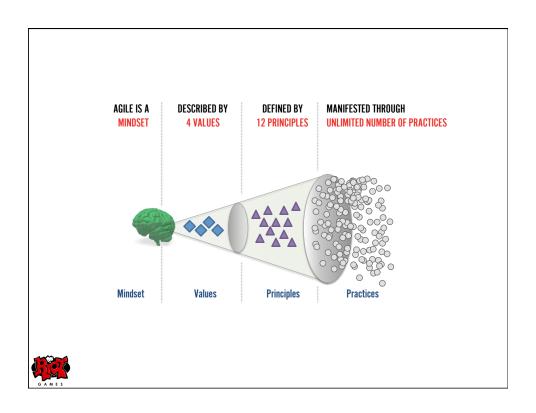
MEET JACK

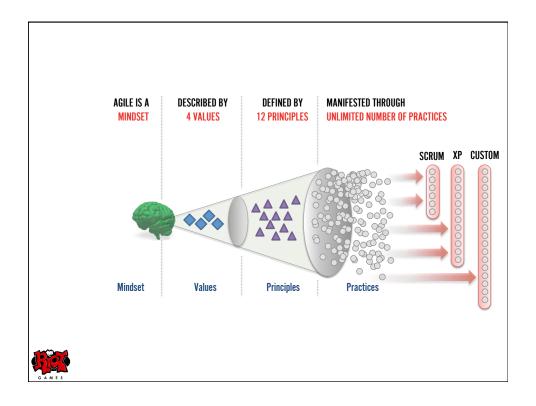
Company: Future Corp Size: 10,000 people Profession: CIO Size of IT: 3000 People

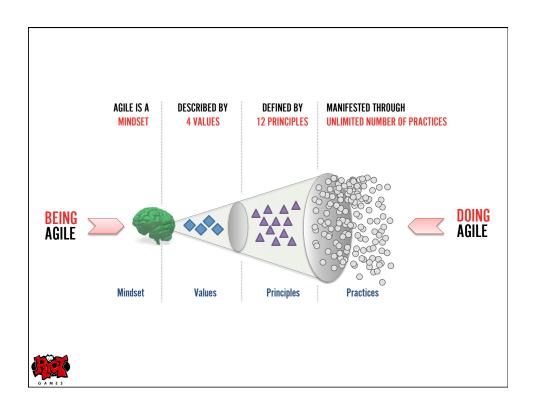
Goal: Transform organization to Agile - ASAP

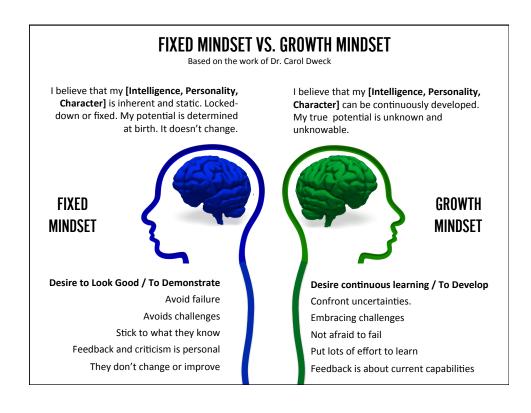
Sustainable? Organizational? Agility?













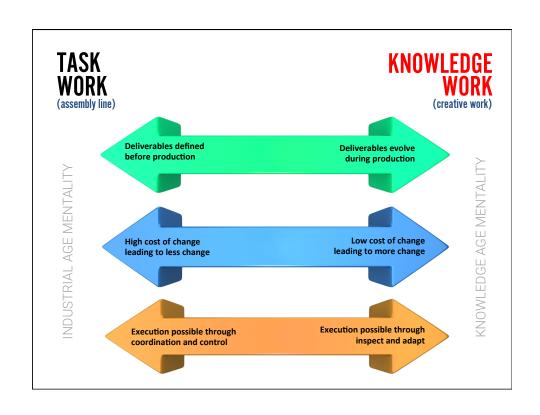


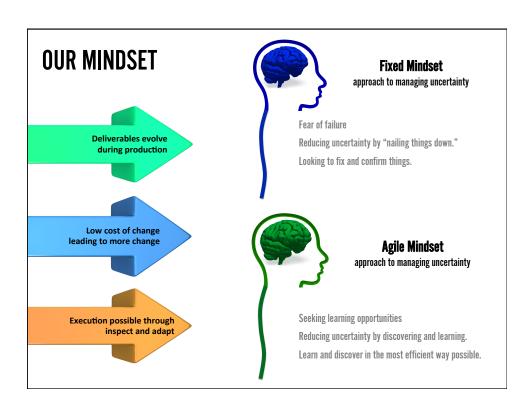
...not all work is the same...

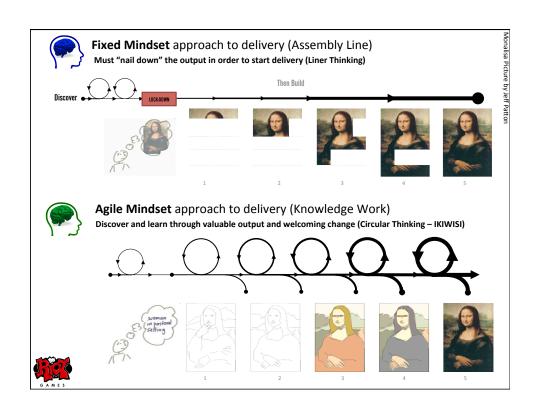


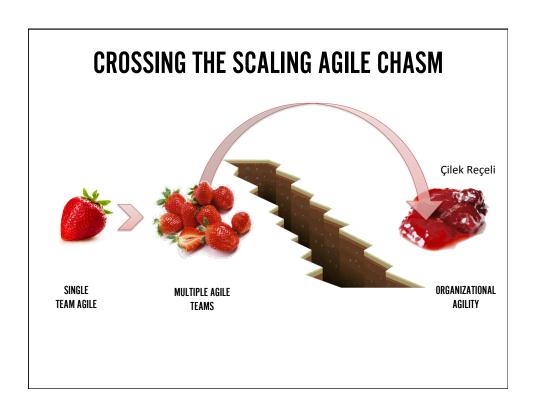


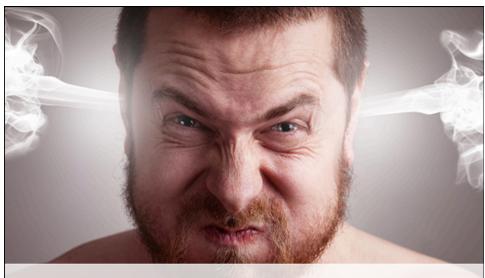
...not all work is the same...





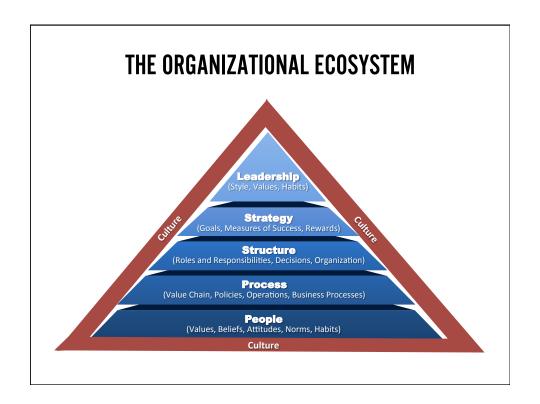


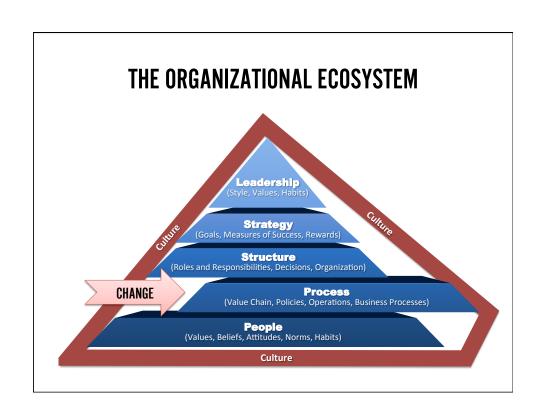


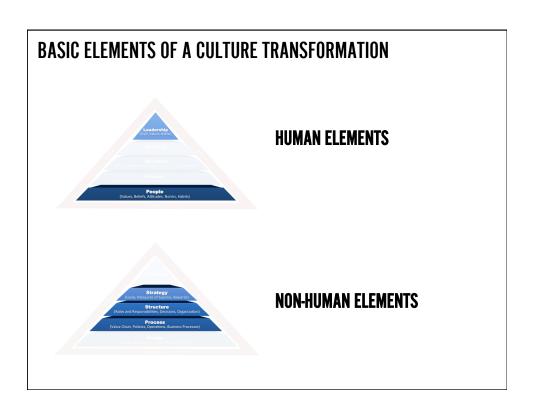


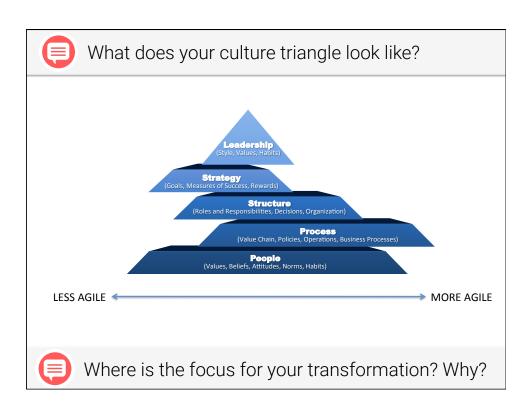
At the agile initiative level, respondents cited ability to change organizational culture or a general resistance to change as their biggest barriers to further agile adoption, followed by not having the right skill set.

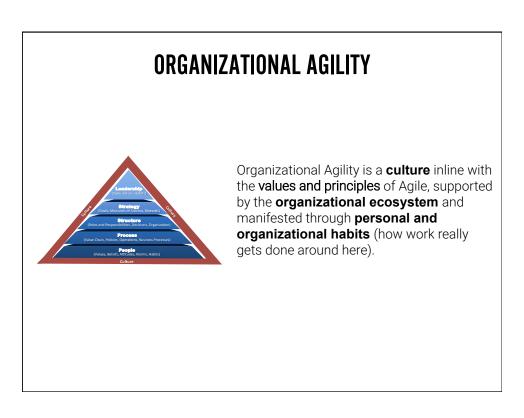
VERSION ONE: 9th ANNUAL STATE OF AGILE™ SURVEY

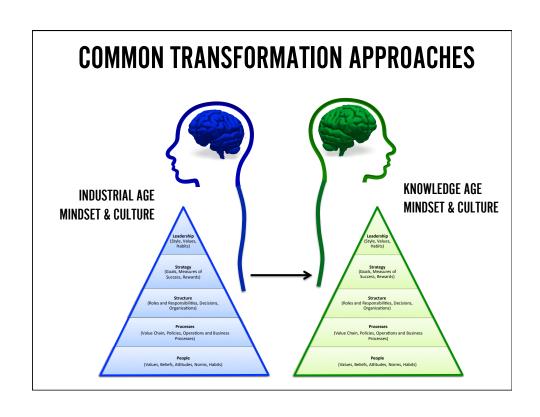


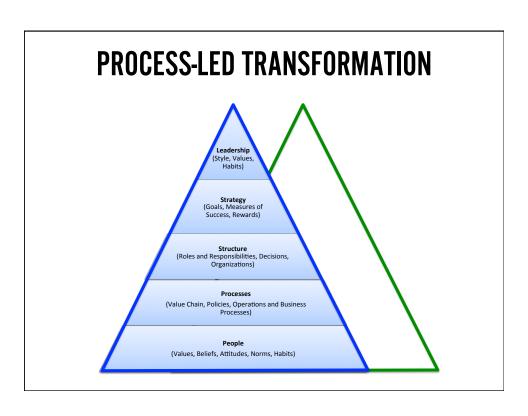


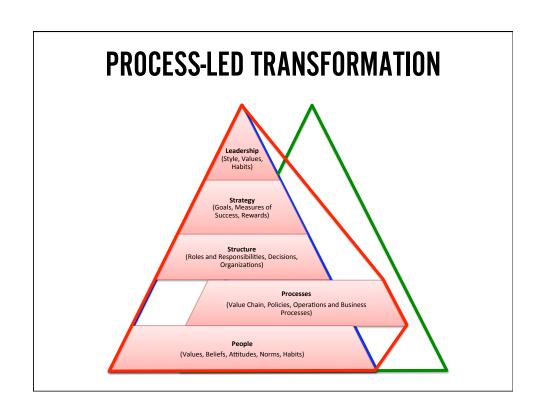


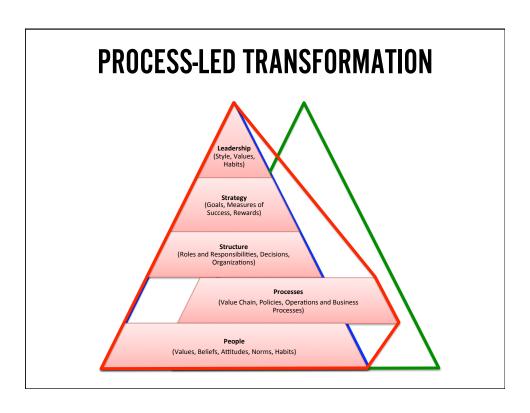


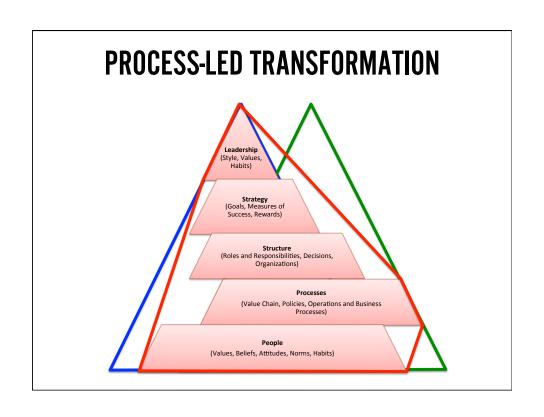


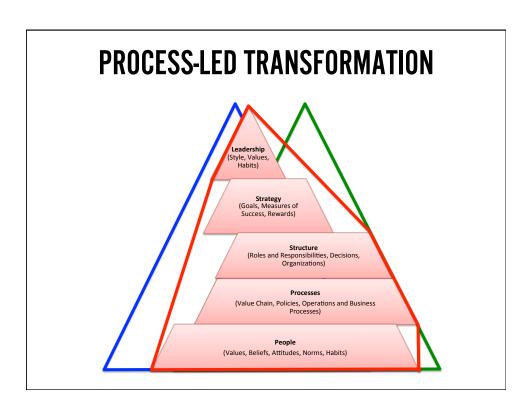


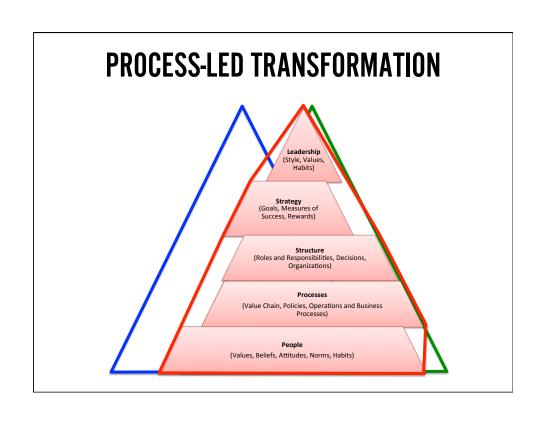


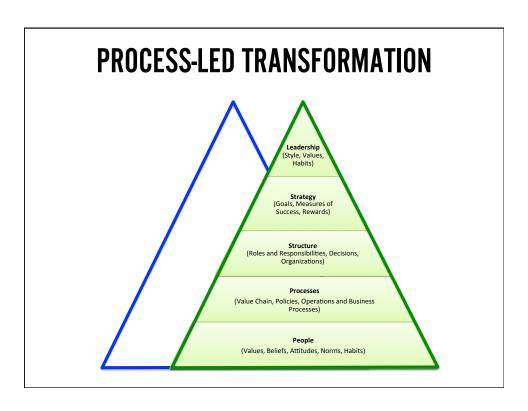


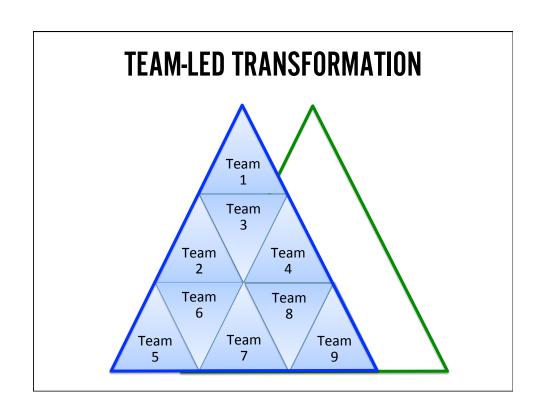


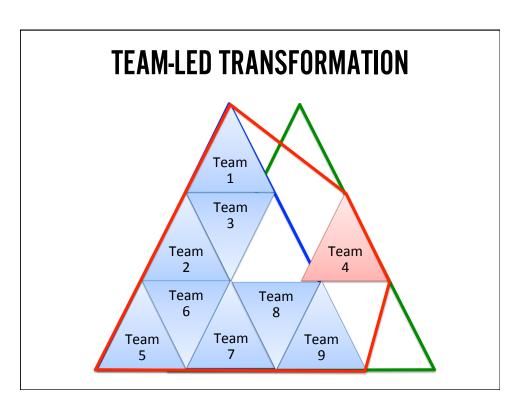


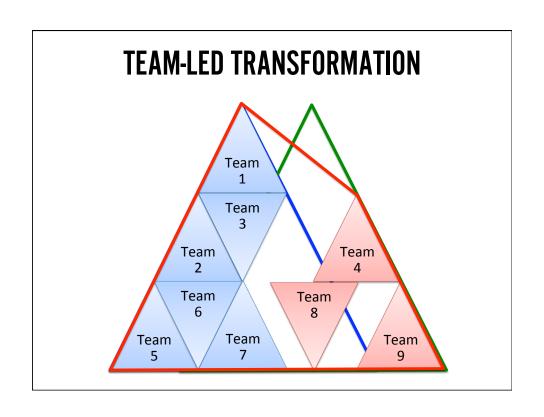


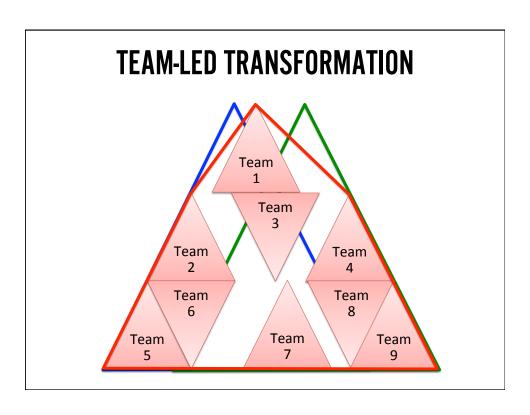


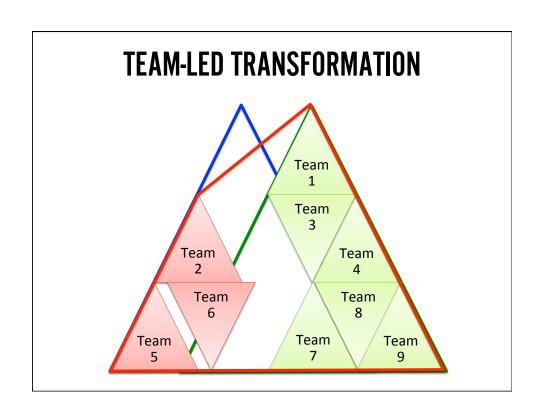


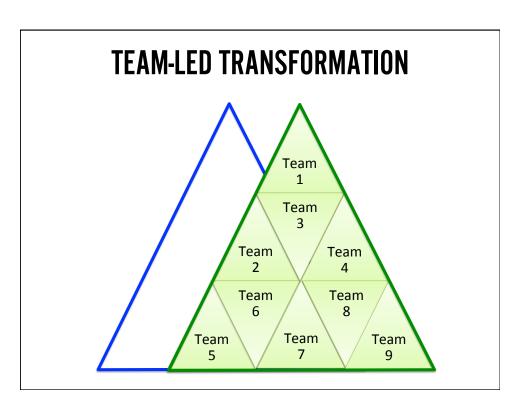


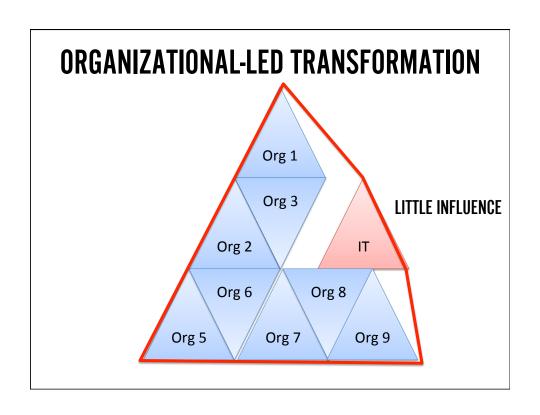


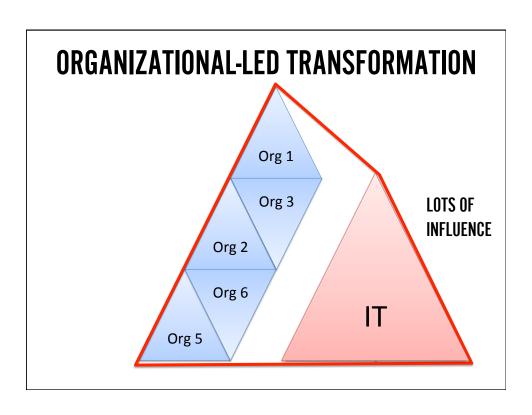








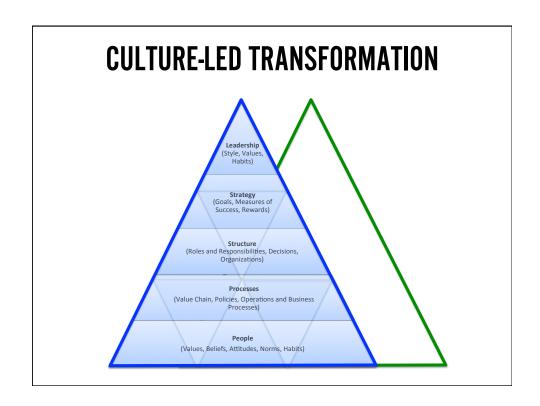


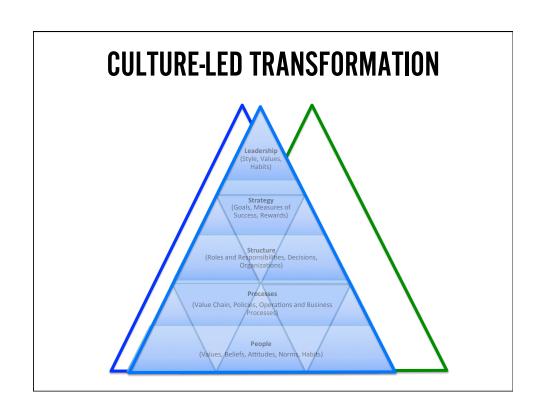


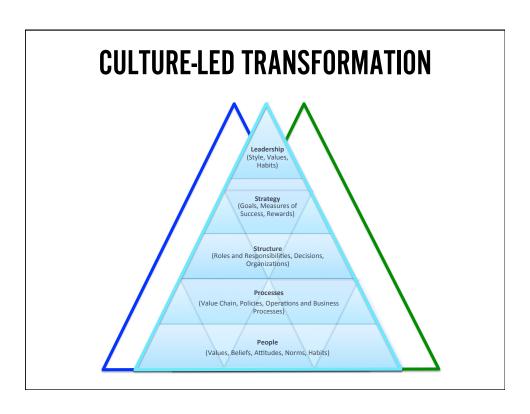
organizations scale well, they focus on "moving a thousand people forward a foot at a time, rather than moving one person forward by a thousand feet.

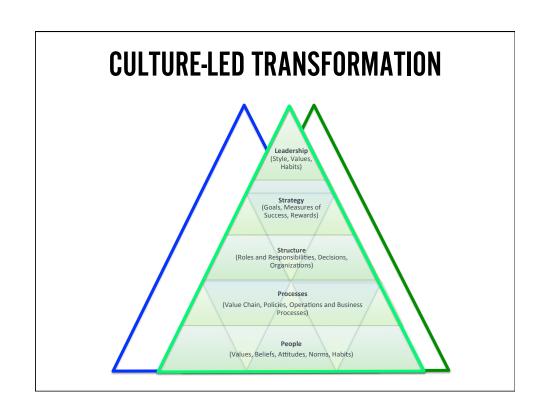


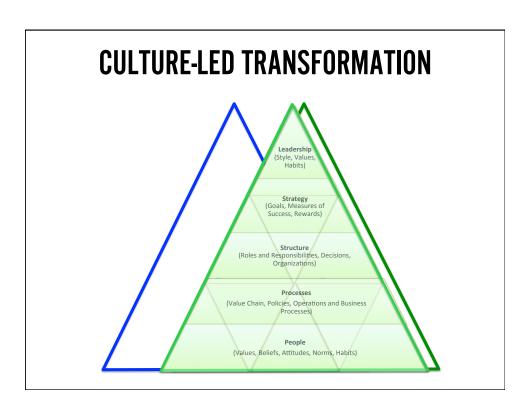
SUTTON AND RAO, 2014 - SCALING UP EXCELLENCE

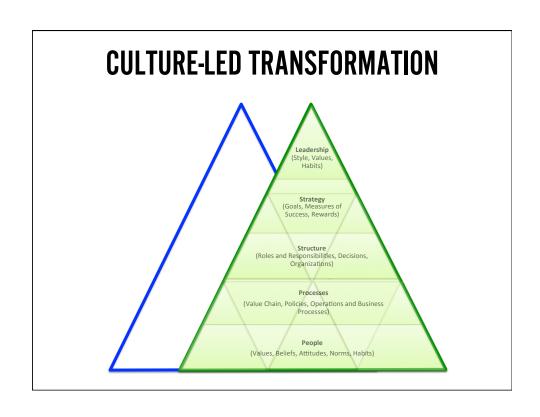




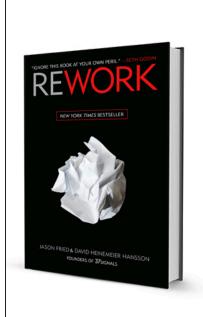








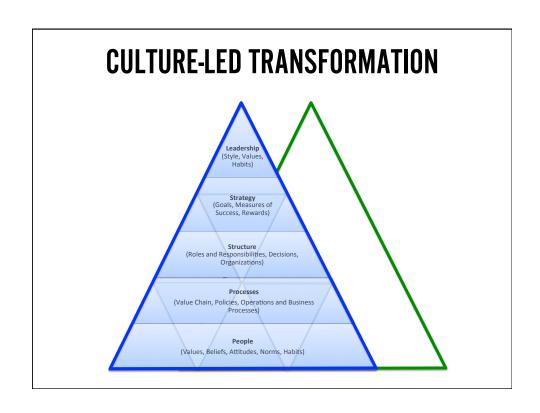


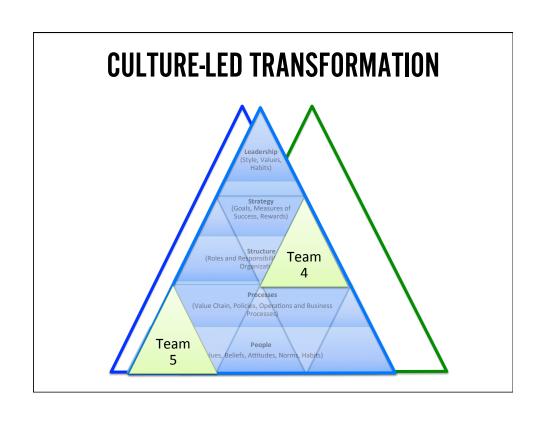


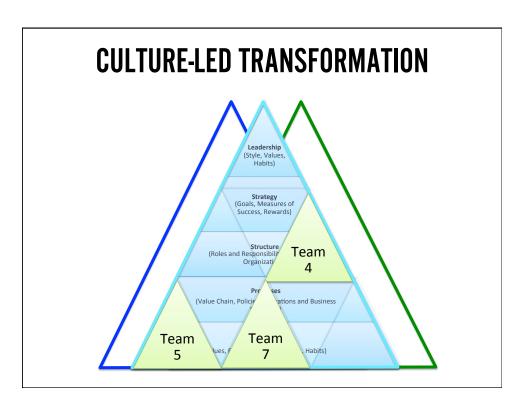
QUICK WINS

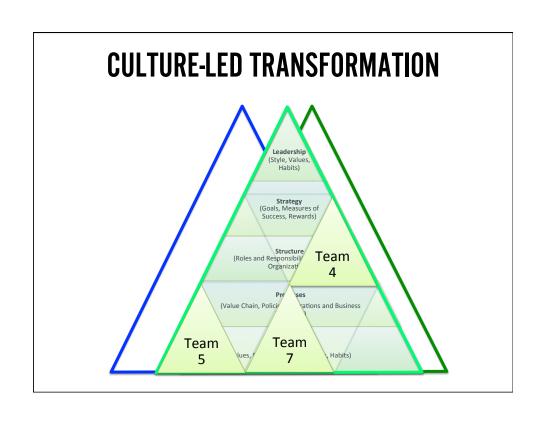
Momentum fuels motivation – get in the habit of accomplishing small victories

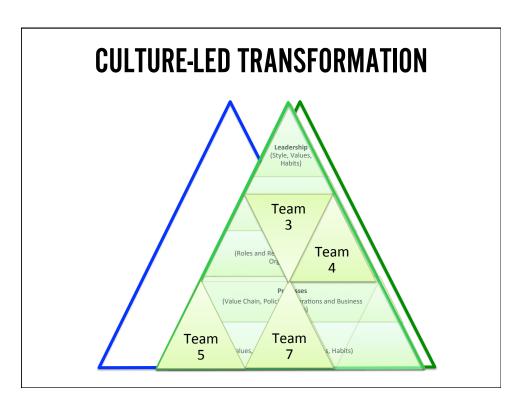
REWORK;:JASON FRIED,, DAVID HANSSON; FOUNDERS OF 37 SIGNALS

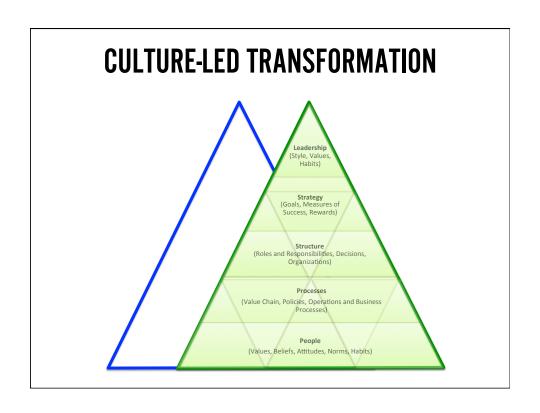












WHAT ARE WE CHANGING?



PERSONAL AND ORGANIZATIONAL BEHAVIORS & HABITS



COLLABORATING

Establish a Habit of Communication and Collaboration



	Leadership	Strategy	Structure	Process	People
Habit/Behavior: Collaborating Establish a habit of communicating and collaborating	What does Leadership need to know, or do to enable, support and promote enhancing communication and collaboration?	What needs to change for our Strategies to enable, support and promote enhancing communication and collaboration	What needs to change for our Structure to enable, support and promote enhancing communication and collaboration	What needs to change for our Processes to enable, support and promote enhancing communication and collaboration	What do People need to know, or do to enable, support and promote enhancing communication and collaboration

COLLABORATING

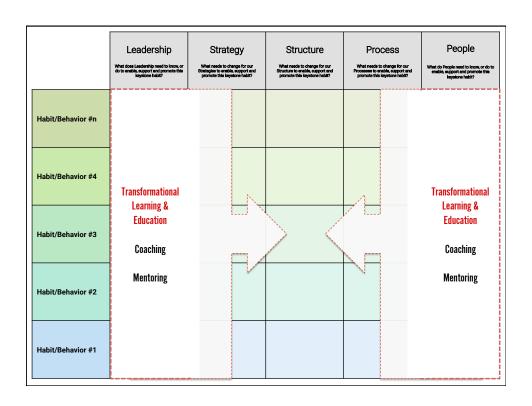
Establish a Habit of Communication and Collaboration

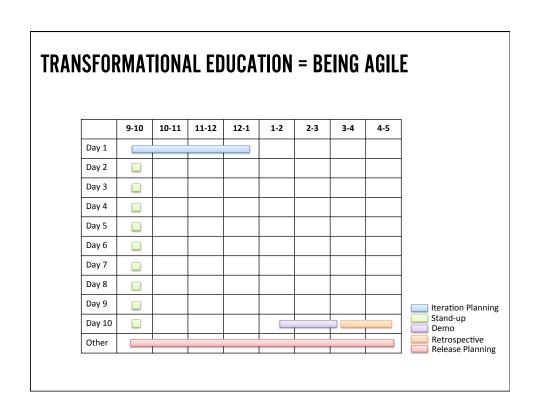


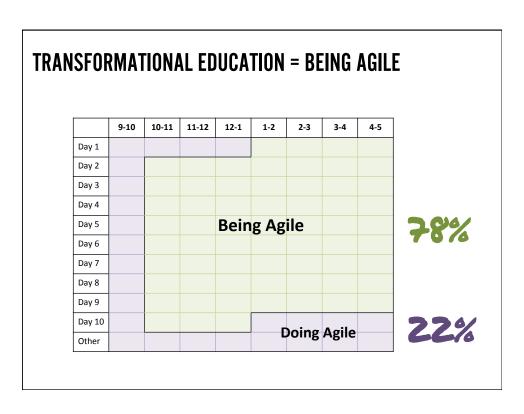
	Leadership	Strategy	Structure	Process	People
Habit/Behavior: Collaborating Establish a habit of communicating and collaborating	 → Agile Mindset → Knowledge Work Management → Facilitative Leadership 	Create a cross-silo portfolio value team Management level rewarding system for team collaboration not heroics	→ New Role: Value Team Facilitator	Chartering Information Radiators Collaboration Tools 15 Minute Daily Touch Points Retrospectives	→ Agile Fundamentals (Including Agile Mindset)

	Leadership What does Leadership need to know, or do to enable, support and promote this layetone habit?	Strategy What needs to change for our Strategies to enable, support end promote this legistone habit?	Structure What needs to change for our Structure to enable, apport and promote this layestone habit?	Process What needs to change for our Processes to enable, support end promote this laystone habit?	People What do People need to know, or do to enable, support and promote this leystone habit?
Habit/Behavior #n					
Habit/Behavior #4					
Habit/Behavior #3					
Habit/Behavior #2					
Habit/Behavior: Collaborating Establish a habit of communicating and collaborating	Agile Mindset Knowledge Work Management Facilitative Leadership	Create a cross-silo portfolio value team Management level rewarding system for team collaboration not heroics	→ New Role: Value Team Facilitator	Chartering Information Radiators Collaboration Tools 15 Minute Daily Touch Points Retrospectives	Agile Fundamentals (Including Agile Mindset)

	Leadership What does Leadership need to know, or do to enable, support and promote the laystone habit?	Strategy What needs to change for our Strategies to enable, support and promote this layelone habit?	Structure What needs to change for our Structure to enable, support and promote this layerone habit?	Process What needs to change for our Processes to enable, support and promote this laystone habit?	People What do People need to know, or do to enable, support and promote this knystone habit?
Habit/Behavior #n					
Habit/Behavior #4					
Habit/Behavior #3		THE CU Many			
Habit/Behavior #2					
Habit/Behavior #1					











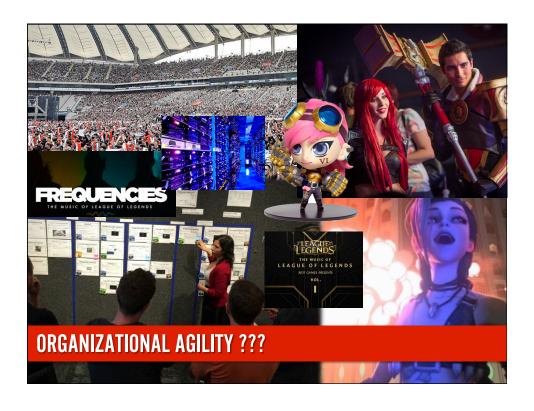


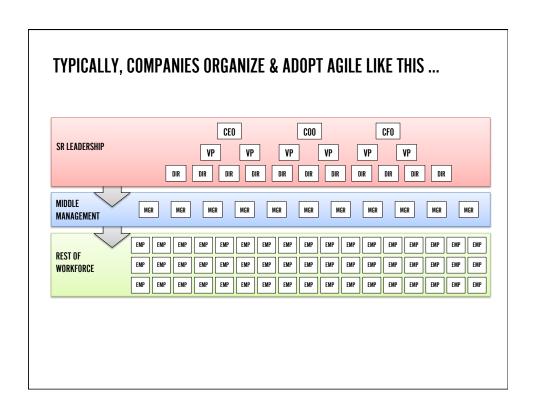


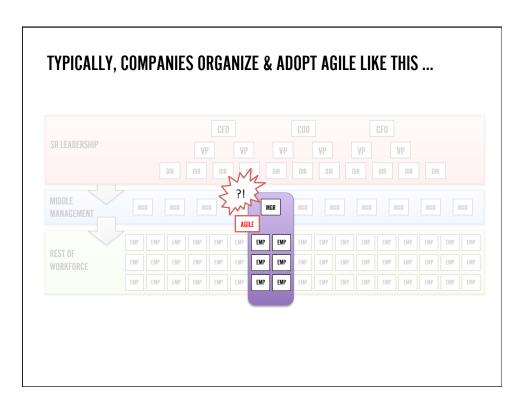


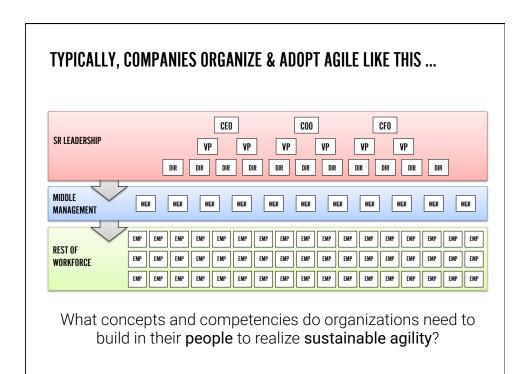


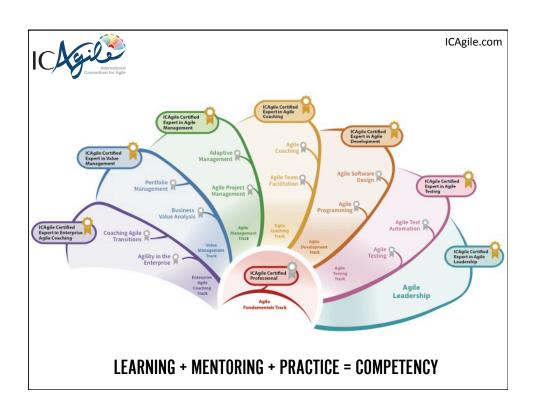


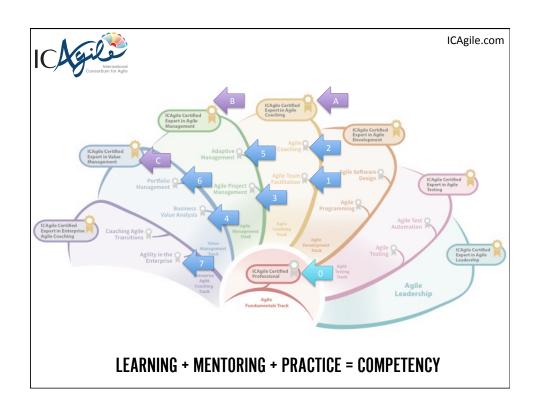












Description	Proficient	Competent	Developing	Beginning
Topic: Facilitating Agile Practices	4	2	2	1
opic schilating Agrie Fractices	<u> </u>	3		'
	Can create new agile practices that serve the	Can facilitate a variety of agile practices and	Demonstrates textbook knowledge of agile practices	
	team's reality without compromising the values of	understands the essence behind each practice. Can	and understands how to apply and combine	Demonstrates a working ability to regulary facilitate
Candidate's ability to use their agile	agile: Embodies the agile mindset when facilitating	link the practices to the principles and values and	practices beyond the known agile methodologies.	the textbook definition of the agile practice and can
subject matter expertise to adapt the agile	agile practices by maintaining a focused, yet	understands how each practice supports the agile	Able to facilitate and speak about practices with	articulate the rules but not necessairly the values o
practice(s) being facilitated	adaptive, presence.	mindset	confidence.	principles of the practice.
aracinoc(a) ocing isolitated	todapare, presence.	minusci.	CONTINUENCE.	Creates agenda but does not vet showcase: A)
	L	L		
	There is a clear arc to the design of the meeting	Design is well-thought out and planned. Candidate's		flexibility and adaptability during the session if thing
Candidate's ability to design an effective	with well-thought out and planned flow from one	agenda drives towards desired outcomes. May		do not go according to plan, or B) sufficient session
sustomized session to maximize	activity to another. Each activity smoothly builds on	demonstrate some room for improvement in	Creates an agenda and shows some ability to	design skills to ensure appropriate materials are
participation and progress towards agreed	the outputs of the previous one, providing clear	foreseeing difficulties and being ready to address	anticipate complexities and prepare to handle them	created and presented, participants understand
ipon outcomes	context and direction for the desired outcomes.	them smoothly in the moment.	smoothly.	agenda and meeting progression, etc.
	Remains entirely neutral, encourages balanced	Engages the participation of everyone in the group		Occasionally wavers between facilitator and
			December 1 and 1 a	
	participation using methods appropriate to the	using various methods as appropriate. Uses	Demonstrates understanding of facilitator /	contributor mode. Encourages participation but do
Candidate's ability to demonstrate	group dynamic. If the rare need to switch roles	appropriate tools and techniques to manage group	participant distinction and encourages balanced	not maintain awareness of balanced participation.
neutrality while facilitating agile practices	occurs, candidate makes a clear declaration of this	energy and move the meeting along. Demonstrates	participation. May falter in truly owning the facilitation	May struggle to manage time or energy. May not
and to hold the group's agenda	to the group. Closes meeting smoothly with	ability to adapt in the moment. Closes the meeting,	process as discussions take place and unanticipated	close the meeting so participants may leave withou
hroughout the meeting	everyone aware of outcomes and next steps.	including summarizing outcomes and next steps.	events occur.	having a common understanding.
Description	Proficient	Competent	Developing	Beginning
	Pronuent	Competent	Developing	Degiiiiiig
Topic: Coach as Professional Coach				
Candidate's ability to remain present with	L			
he coachee using professional coaching	Engages in a collaborative dance with the	I	Shows ability to connect with coachee and hone in	I
	coachee. Self-manages so well that it appears	I	on the agenda. Does not always stay true to the	I
giving advice / relating to coach's	effortless and maintains complete presence with	Exercises self-management effectively. Stays present	agenda and may occasionally slip in to mentor or	Listens to coachee but occasionally slips into the re
personal experience	the coachee.	with client and asks powerful questions.	teacher mode.	of mentor, teacher or commiserator.
Candidate's ability to gain trust, hone in	Candidate paces session effectively to allow	with circle and ages powerful questions.	Able to hone in on coachee's agenda and can ask	or memor, resource or confillistrator.
				I
on the coachee's agenda, and conclude	adequate time for clarifying the agenda, exploring	Candidate hones in on coachee's agenda and	some powerful questions and leverage skills to	I
he session in a manner that resonates	it, and bringing the session to a powerful close.	spends time exploring topics without feeling rushed at	deepen the conversation. May get to an adequate	
with the coachee and forwards his/her	Coachee leaves session attesting to deepened	the end. Able to reach suitable closure for the	close with room for improvement on holding the	Candidate is able to asks some questions that
genda	learning and/or forwarding of his/her agenda.	cnachee	space for new insights to emerge.	promote exploration of the topic for the coachee.
9	Asks powerful questions and allows insights to		appear to the transport to arriving	
Candidate's ability to hold space for an	emerge without steering the discussion in a	Asks powerful questions that often generate insights.	Asks powerful questions that may generate insights.	Asks powerful questions, but does not always hold
agile team to deepen its learning and	particular direction but while also holding the	Is able to articulate what is going on and ensure full	May occasionally slip into the role of mentor or	space for new insights or demonstrate self-
each desired outcomes	focus. Ensures group participation in this process.	group participation.	teacher or lose full group participation.	management.
Description	Proficient	Competent	Developing	Beginning
Topic: Coach as Mentor / Steward of Te				
	Distinguishes among: A) a beginning team that			
	has not yet formed, B) a mature team that is well			
	functioning and C) a team that has been together			
	a while but has significantly suboptimized			
	performance, and acts appropriately in each	Distinguishes among teams in various stages of		
Candidate's ability to develop teams while		development. Tailors approaches with some room for		Acts from a standard approach to all teams that do
effectively dealing with complex situations	Coach can surface conflict, and other complex	improvement in versatility. Works with conflict, and	Able to tailor approach for new vs. existing teams.	not consider their level of development as a team
i.e. conflict. resistance, lack of	situations, and can help the team navigate them	other complex situations, using a limited toolset that	Has limited tool set for "solving" complex situations	system. Approaches conflict, and other complex
commitment, etc.)	effectively.	may or may not expand the capabilites of team.	that do not expand the capabilities of the team.	situations, with a "solve it" mentality.
Candidate's ability to provide options to	Gives multiple helpful recommendations.	Gives 1 or 2 helpful recommendations to the mentee.	that do not expand the dapatimes of the team.	Shoulders, with a sore it inchanty.
he mentee that would provide insight into	highlighting challenges and pitfalls with each.	Checks in to ensure recommendations are relevant to		
			1	
now to solve the challenge the mentee is	Checks with mentee if these are helpful and	the mentee's challenges or provide the mentee with	Candidate provides mentee with recommendations,	Candidate offers advice and solutions on subjects
acing	ensures the mentee has a way forward.	food for thought.	but may not check their relevance to the mentee.	that they may or may not be an expert on.
Description	Proficient	Competent	Developing	Beginning
Topic: Coach as Teacher				
Candidate's ability to relay a new concept	Engages the learner in the learning to provide		Explains the new concept sufficently, but does not	
or technique to an indvidual in a	them with a deeper understanding of the concept	Successfully relays a new concept to a person by	check for understanding in a way that ensures the	Explains the new concept without awareness of ho
neaningful way	at hand. The learning sticks.	engaging them in the process.	individual can apply the concept.	it was recieved.
ircailiigiui way	Is able to effectively use his/her leadership power	engaging mem in me process.	пилициал сап арргу тле сопсерт.	ii was recieveu.
	as an agile coach. Able to create space for the	I	I .	I
Candidate's ability to know when to	team to make the decision, even if it's the "wrong"	Is aware of (and can potentially articulate) what	I .	I
firectly lead the team (i.e. provide	answer. On the other hand, coach can articulate	leadership power is and what implication it has on an		I
content, direction, or opinion) versus	the areas where s/he takes a stand as an agile	agile team. Is able to create the space for the team to		Primarily leads by giving explicit directions or
giving them space to decide on their own	expert and leader.	make the decision, even if it is the "wrong" answer.	expertise as the default position.	explanations.
Description	Proficient	Competent	Developing	Beginning
Topic: The Agile Coach Roles	- Toncium	Competent	Developing	Deginning
opic. The Agrie Coacii Roles				
	Skillfully chooses between the different roles and	I		I
			Sometimes falls into using the skill set of their	
	and a second second of the control of the second se		comfort zone and recognizes later that they should	
	gets effective results with teams. Is able to explain		have made a conscious choice. Overall, makes a	Often falls into using the skill set of their comfort zo
appropriate to the situation at hand (i.e.	gets effective results with teams. Is able to explain the internal process used to choose a particular			
appropriate to the situation at hand (i.e.	gets effective results with teams. Is able to explain	Is able to explain the internal process used to chose	conscious choice at least some of the time and the	and sometimes recognizes later that they should
appropriate to the situation at hand (i.e.	gets effective results with teams. Is able to explain the internal process used to choose a particular skill set for the situation at hand. Is able to explain	Is able to explain the internal process used to chose a particular skill set for the situation at hand	conscious choice at least some of the time and the	and sometimes recognizes later that they should have made a conscious choice
Candidate's ability to choose the skillset appropriate to the situation at hand (i.e. thoosing and shifting among coaching, soilitating, mentoring, and teaching)	gets effective results with teams. Is able to explain the internal process used to choose a particular	Is able to explain the internal process used to chose a particular skill set for the situation at hand.		and sometimes recognizes later that they should have made a conscious choice.
appropriate to the situation at hand (i.e. thoosing and shifting among coaching, acilitating, mentoring, and teaching)	gets effective results with teams. Is able to explain the internal process used to choose a particular skill set for the situation at hand. Is able to explain	Is able to explain the internal process used to chose a particular skill set for the situation at hand.	conscious choice at least some of the time and the	and sometimes recognizes later that they should have made a conscious choice.
appropriate to the situation at hand (i.e. choosing and shifting among coaching, acilitating, mentoring, and teaching) The candidate's ability to manifest the	gets effective results with teams. Is able to explain the internal process used to choose a particular skill set for the situation at hand. Is able to explain the pros and cons of the chosen approach.	a particular skill set for the situation at hand.	conscious choice at least some of the time and the	and sometimes recognizes later that they should have made a conscious choice.
appropriate to the situation at hand (i.e. choosing and shifting among coaching, acilitating, mentoring, and teaching). The candidate's ability to manifest the ntangibles (earning trust of the team,	gets effective results with teams. Is able to explain the internal process used to choose a particular skill set for the situation at hand. Is able to explain the pros and cons of the chosen approach. Demonstrates poise in all situations and roles; It is	a particular skill set for the situation at hand. Shows a command of the different roles and skills	conscious choice at least some of the time and the percentage of time is increasing.	have made a conscious choice.
appropriate to the situation at hand (i.e. choosing and shifting among coaching, acilitating, mentoring, and teaching). The candidate's ability to manifest the ntangibles (earning trust of the team, solding space, mastering the Agile Coach	gets effective results with teams. Is able to explain the internal process used to choose a particular skill set for the situation at hand. Is able to explain the pros and cons of the chosen approach. Demonstrates poise in all situations and roles, it is clear that teams and participants in live demos	a particular skill set for the situation at hand. Shows a command of the different roles and skills involved; Clearly has respect of team and participants	conscious choice at least some of the time and the percentage of time is increasing. Able to function in each of the roles and	have made a conscious choice. Seems mechanical or uncertain in two or more of the seems mechanical or uncertain in th
appropriate to the situation at hand (i.e. choosing and shifting among coaching, acilitating, mentoring, and teaching) The candidate's ability to manifest the	gets effective results with teams. Is able to explain the internal process used to choose a particular skill set for the situation at hand. Is able to explain the pros and cons of the chosen approach. Demonstrates poise in all situations and roles; It is	a particular skill set for the situation at hand. Shows a command of the different roles and skills	conscious choice at least some of the time and the percentage of time is increasing.	and sometimes recognizes later that they should have made a conscious choice. Seems mechanical or uncertain in two or more of t acitie coach roles.



